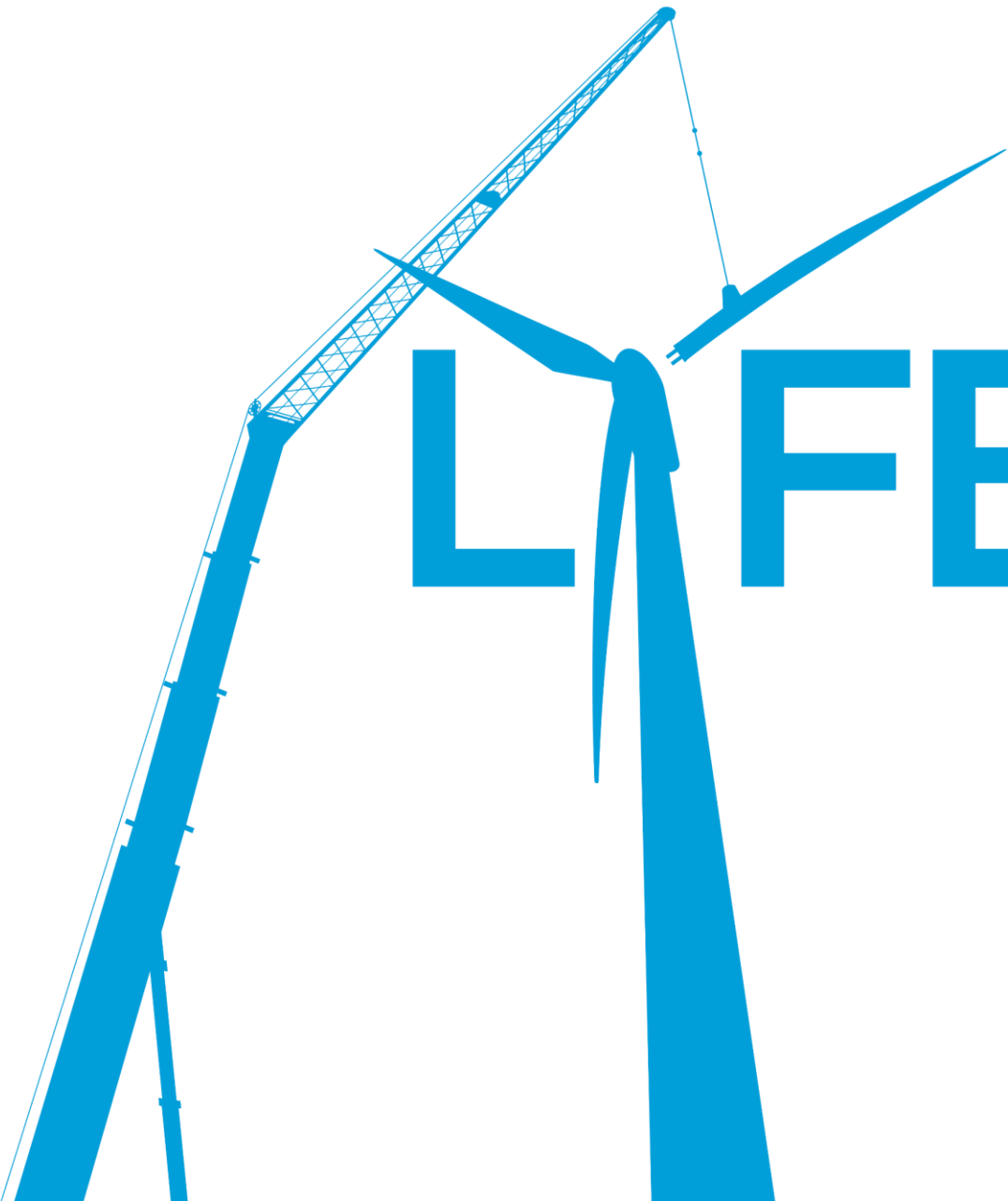




LIFEYARDS

Heading towards decarbonized heat

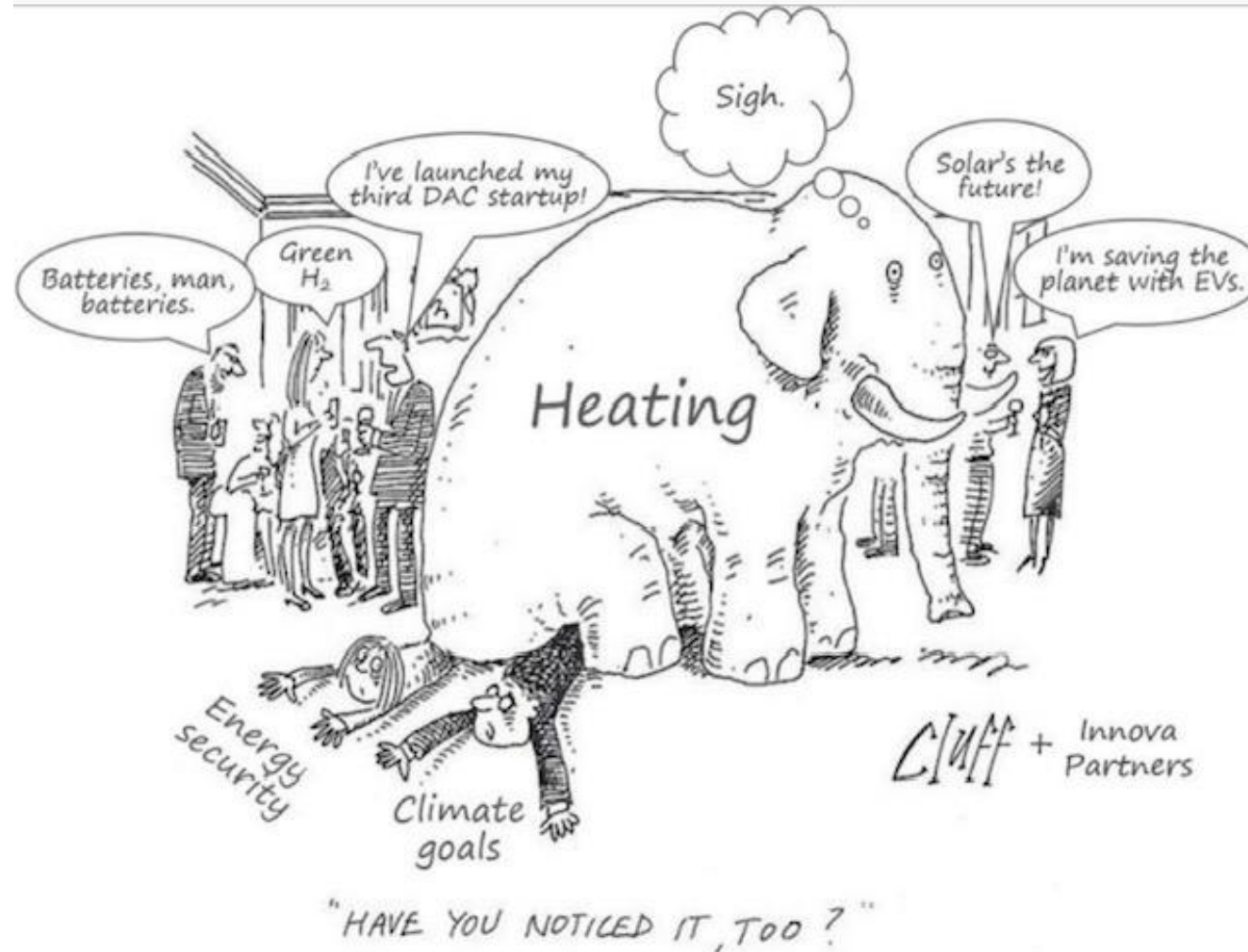
Luca Rigoni
CEO of A2A Calore e Servizi

October 2025

The Heating Problem

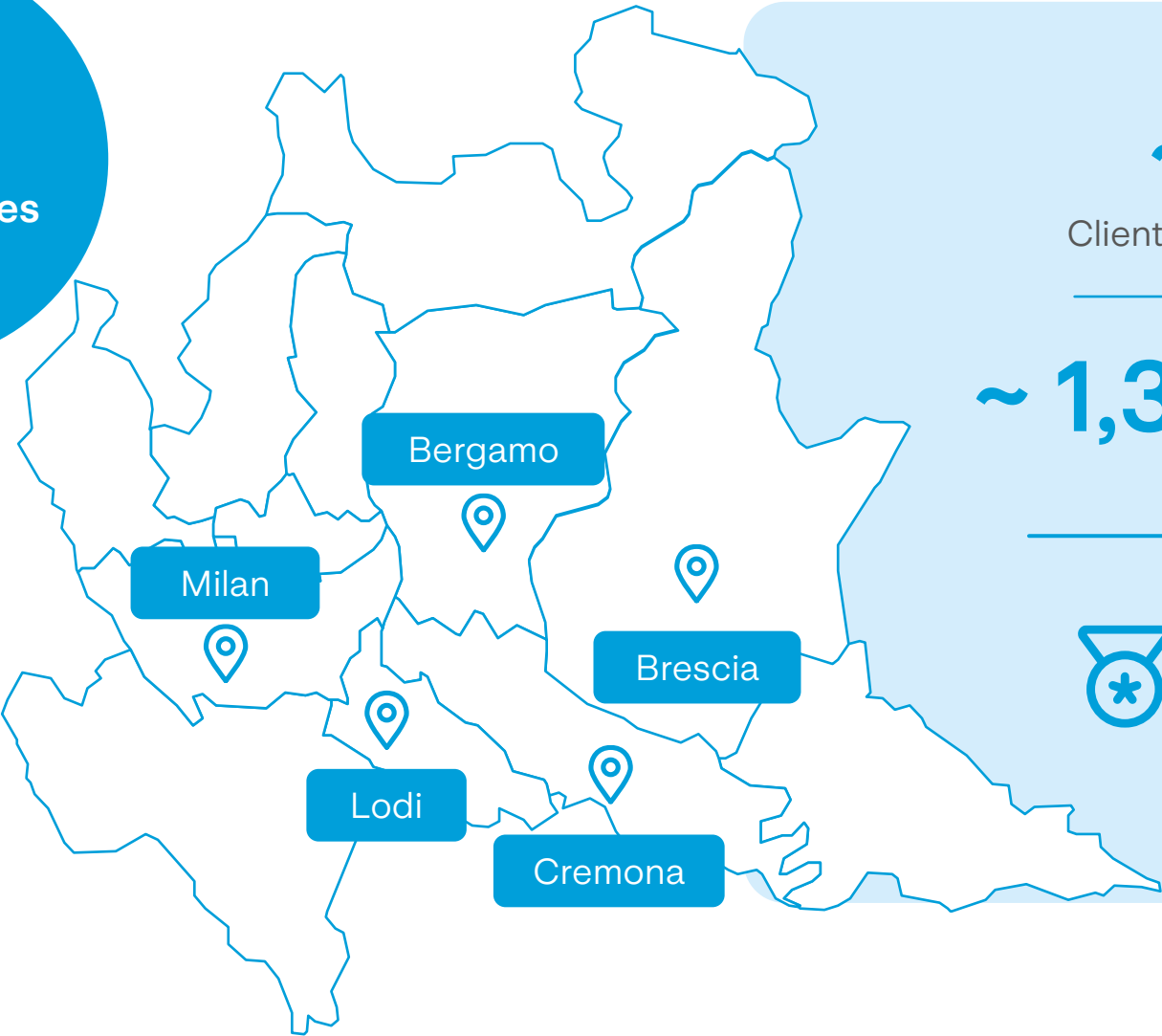
Heating has been the elephant in the room for too long.

OUR TARGET IS TO
DECARBONIZE THE
**HEATING
ELEPHANT!!!**



A2A District Heating – 2024 Snapshot

16
Municipalities



~ 27_k
Clients connected

118 Mm³
Heated volumes

~ 1,300 Km
DH network

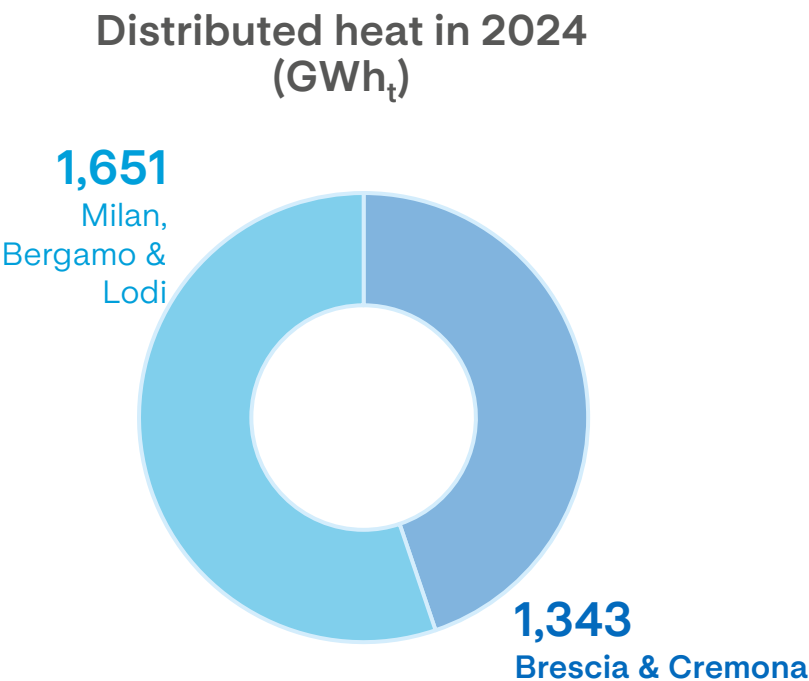
~ 500_k
Inhabitants eq. served



Leading operator
in district heating for heat distributed
and network length

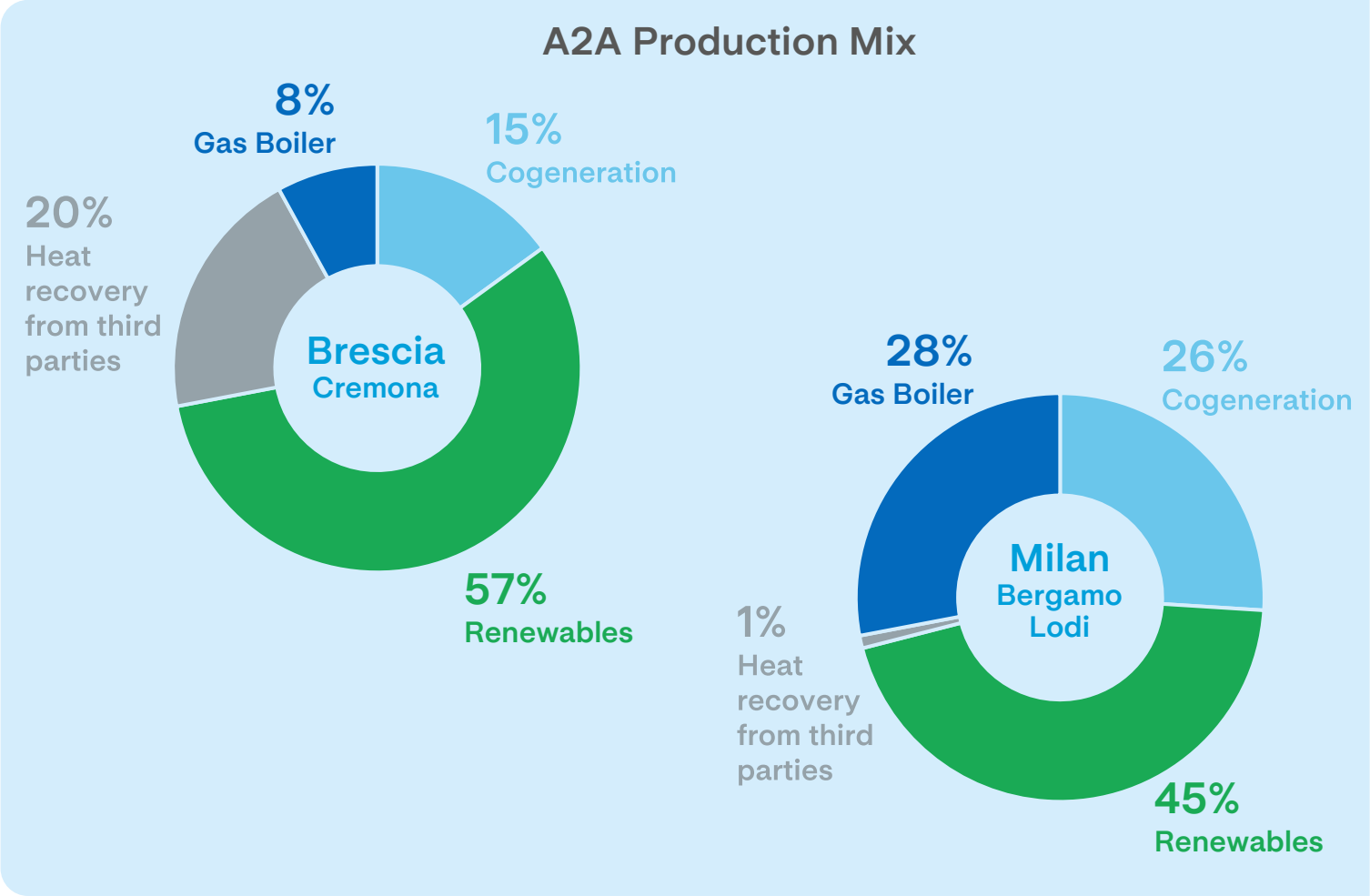
*with room for further expansion and
decarbonization opportunities*

A2A District Heating Production Mix



>70%

Production from cogeneration, renewables and heat recovery



A2A District heating: focus on Brescia

First system in Italy, heading towards decarbonization

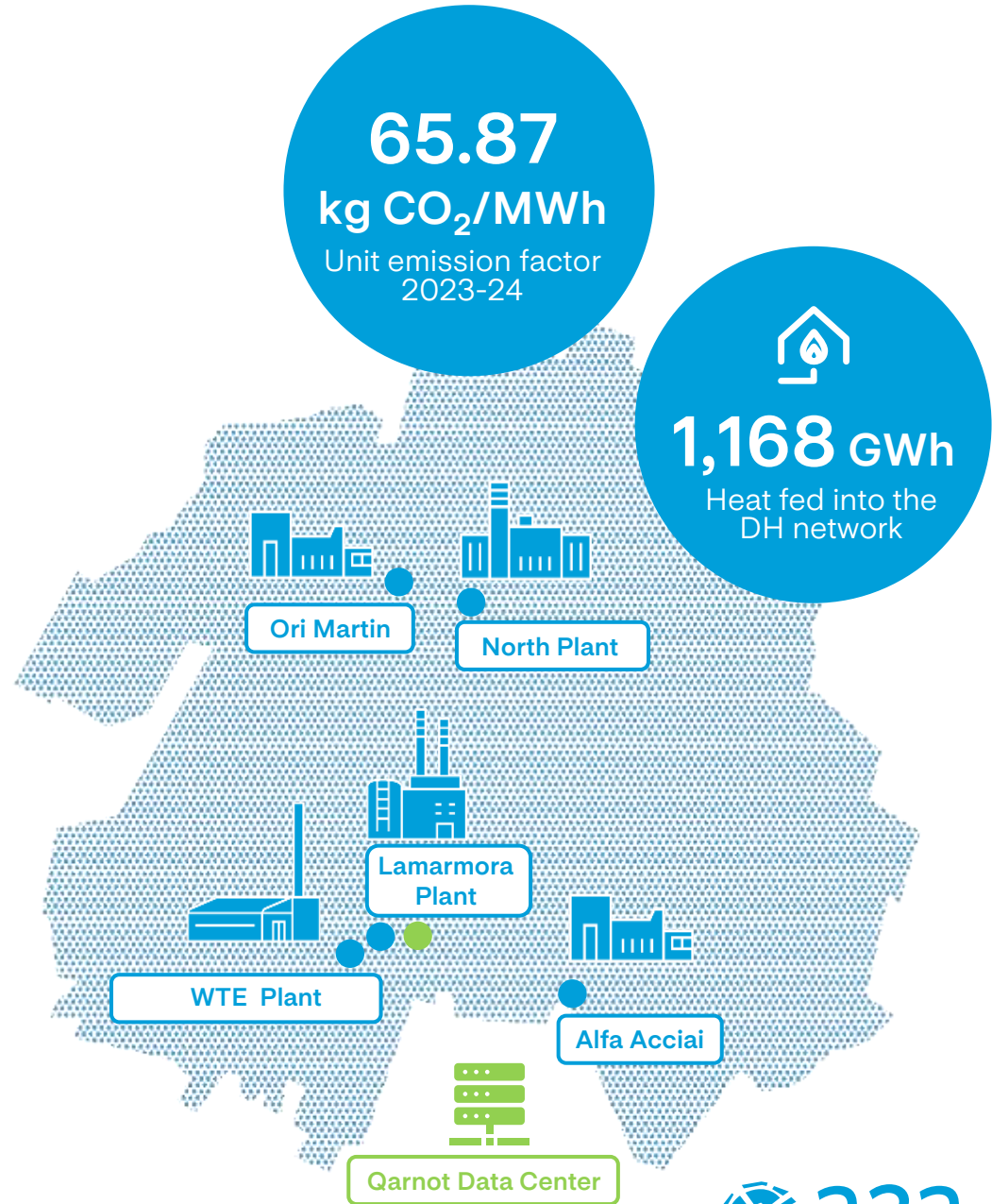
~ 20.5_k
Clients connected

43 Mm³
Heated volumes

684 Km
DH network

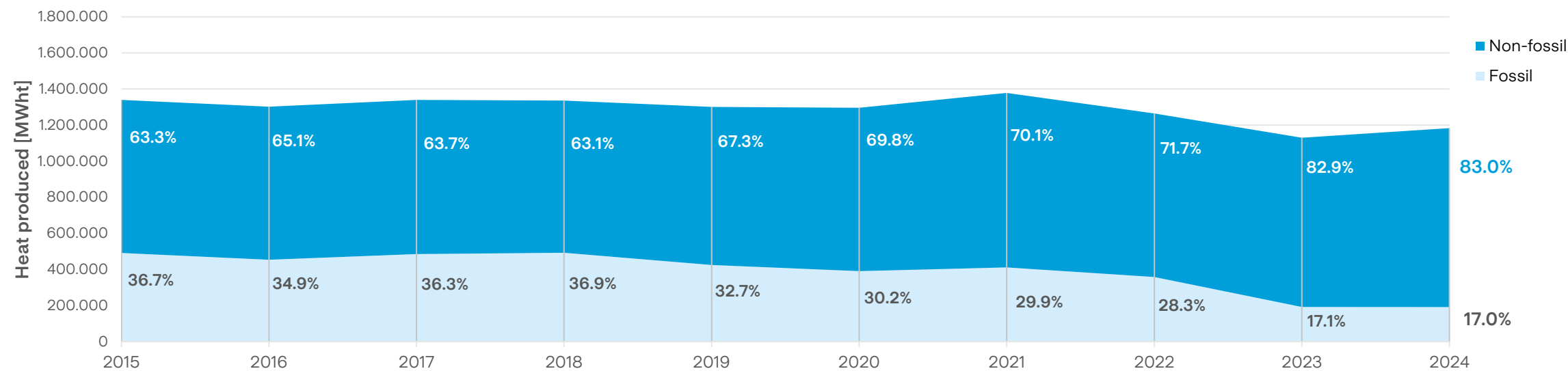
179_k
Inhabitants eq. served

 917k Tons
CO2 avoided/year



District heating in Brescia

From 1972 to today: an ongoing improvement



Ori Martin Recovery



Lamarmora Heat Storage



Stop Use Coal



North Plant Heat Storages



Alfa Acciai Recovery



WTE Flue Gas Condensation system



Brescia DH system enables further decarbonization

LAMARMORA PLANT STORAGE

5,000 m³ + 2x1,000 m³



5k

Families
decarbonized



CONSTRUCTION
TIME-LAPSE

NORTH PLANT STORAGE

2x2,500 m³



WTE FLUE GAS CONDENSATION

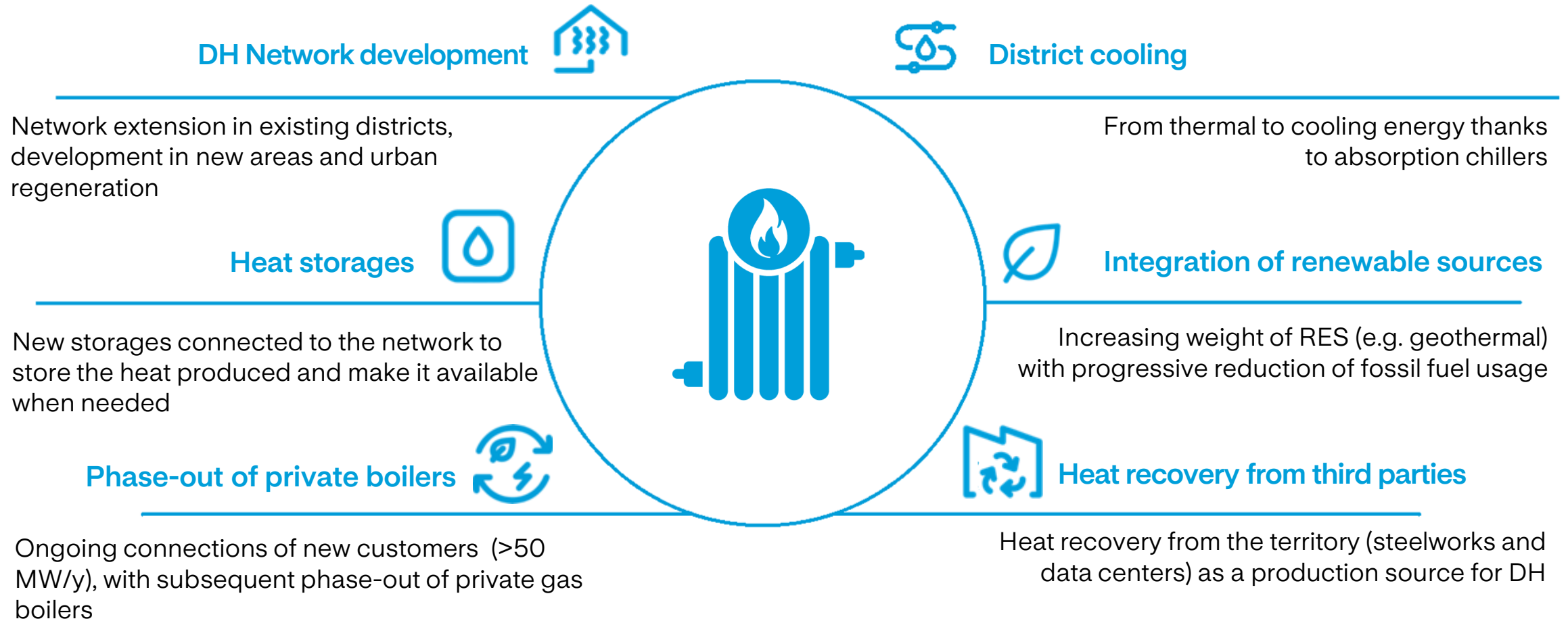
 60 MWt



12.5k

Families
decarbonized

Ongoing evolution of our networks



DC «NEW ERA» in Italy

What do you think
Italian data centers are like?



Data-intensive services require increasing data center capacity

What is a data center

Infrastructure

A physical building or facility in which **computers and their hardware equipment are stored**

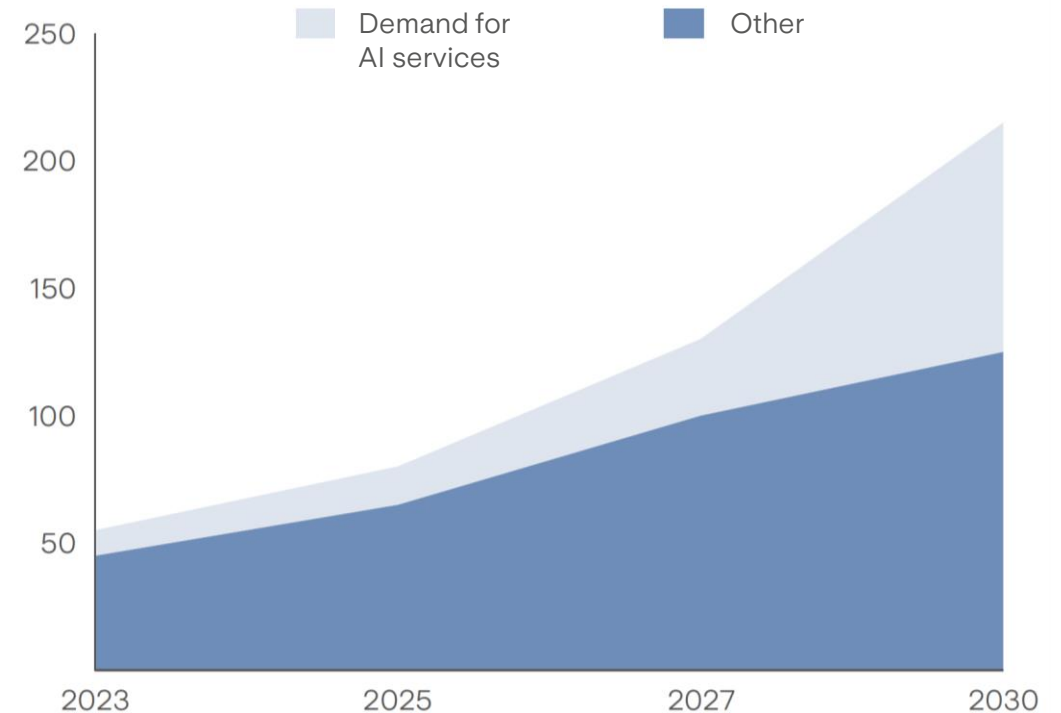
Data

IT infrastructure **processes, stores and manages** data associated with applications and services provided to customers

Centralized

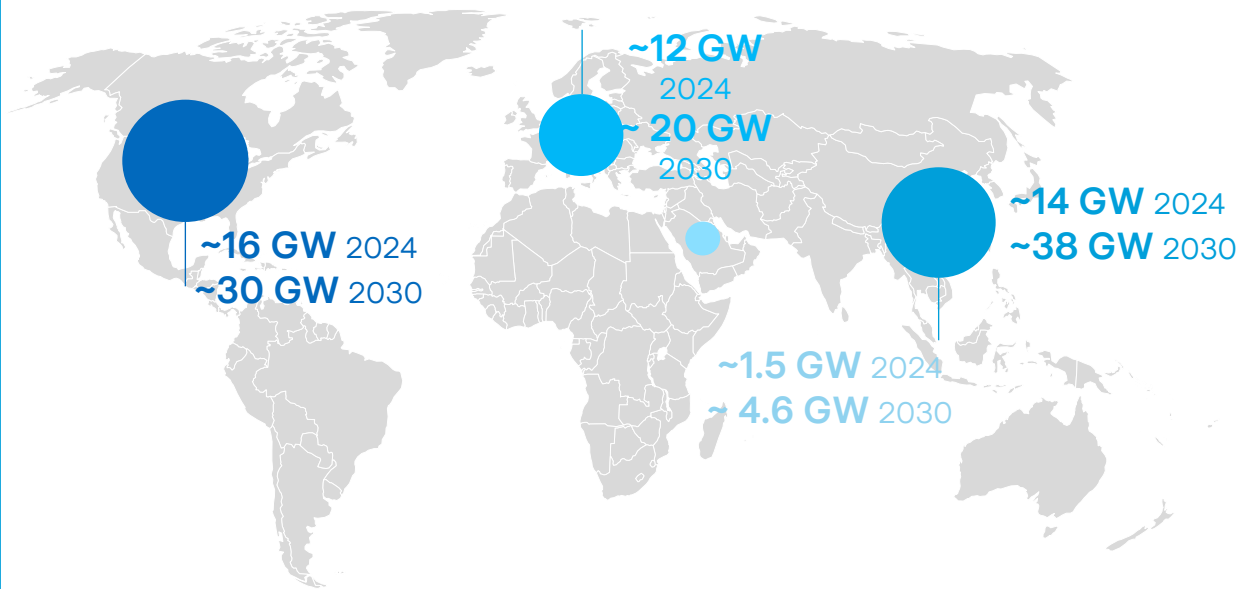
Businesses use data centers to **locate IT assets in a central** location and manage costs effectively

Data Center global demand | GW

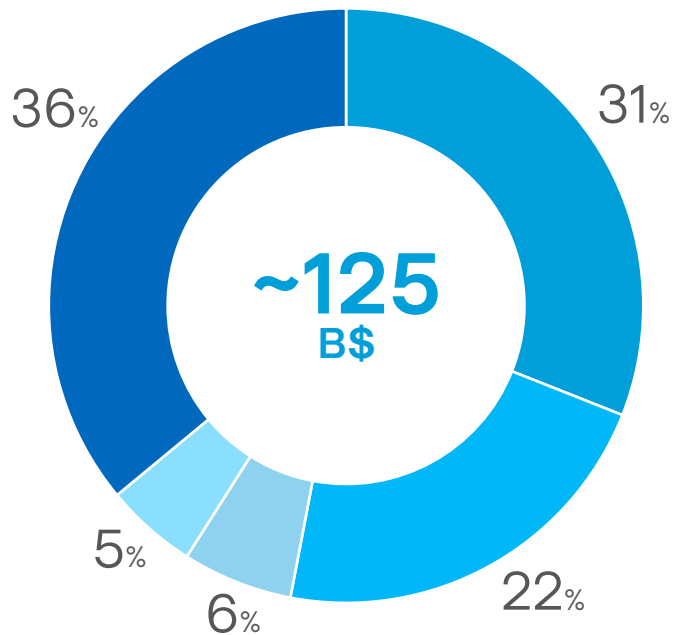


Europe has ~20% of the turnover in the data center market

Data Center capacity by continent | GW



Market share by continent | Revenue %, 2024

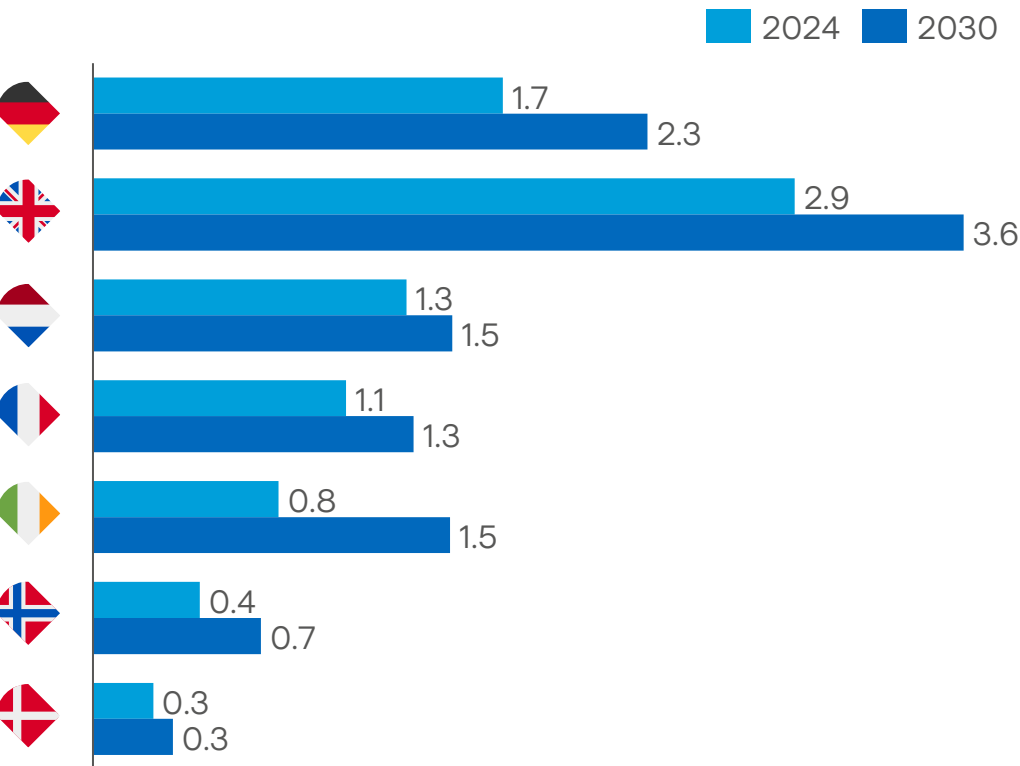


North America Eastern Asia Europe South America Middle East - Africa

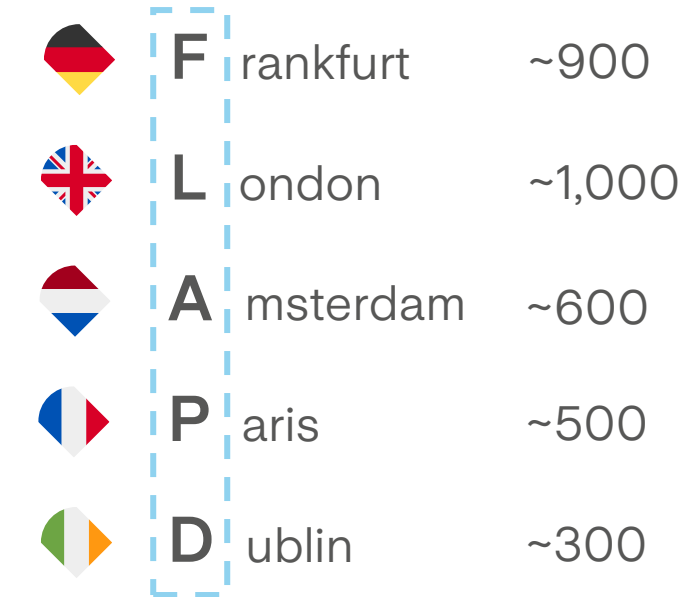
Sources: Mordor Intelligence; Precedent Research

The development of data centers has historically been concentrated in northern Europe

Installed capacity by country | GW, 2024 vs 2030



Installed power for main hubs | MW, 2024



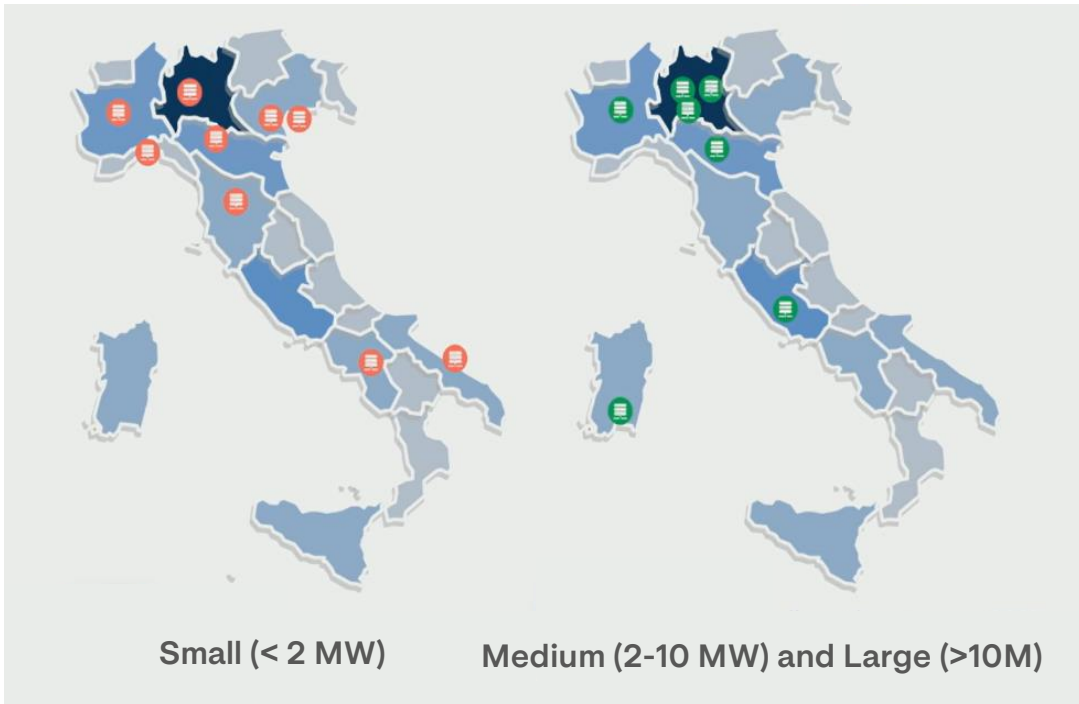
 **Limitations** related to connections, energy consumption, and land availability are **slowing down the development of new data centers in FLAP-D regions**

Source: Mordor Intelligence, 2024

District heating and data centers

What is happening in Italy and Lombardy?

New Data Center openings in Italy (2021-2024)



Data Centers in Lombardy

318 MW



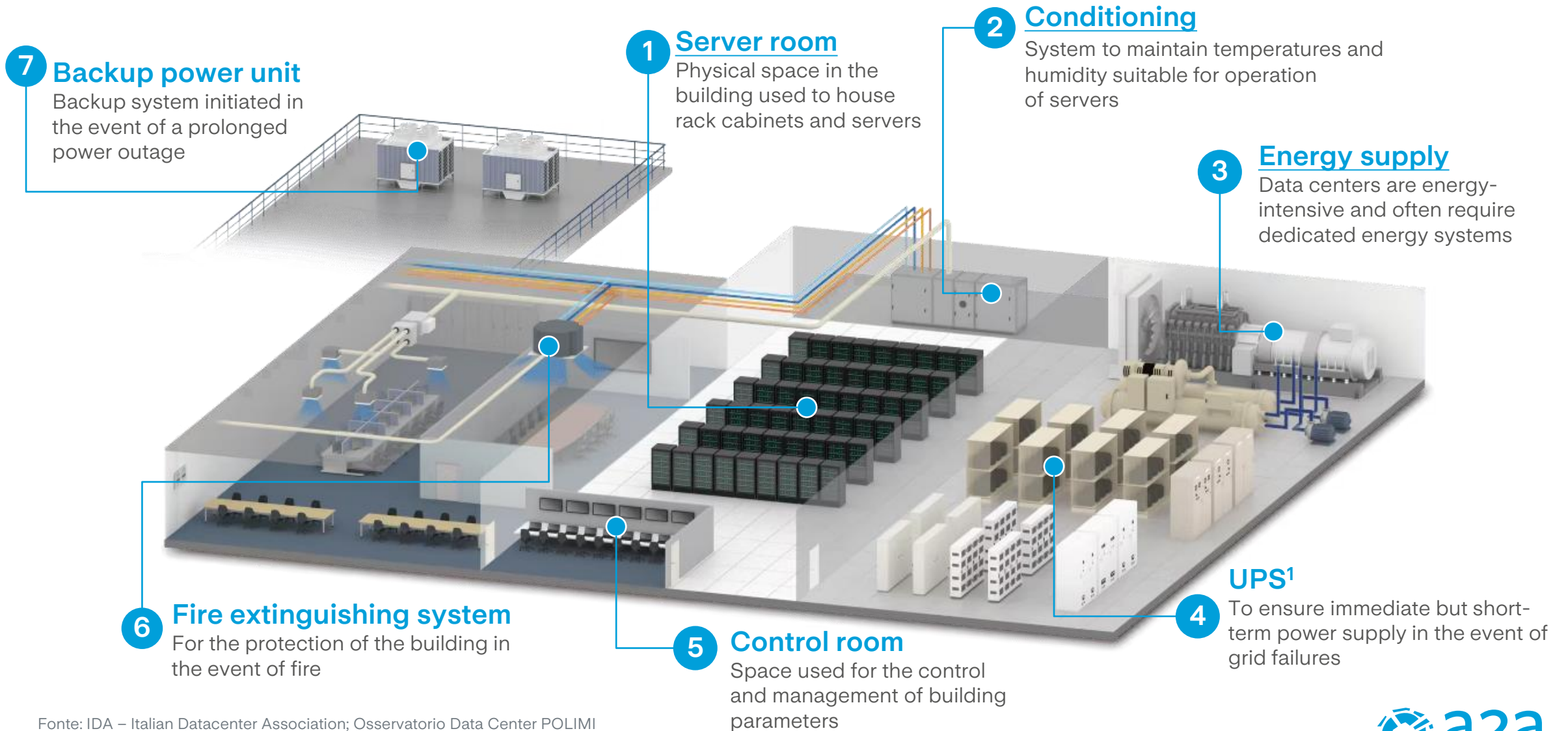
58 active DC in 2024

25 players of which
22 in the Milan area

2023-2026E cum. Capex
between €8-12 Bn

Terna has received **30 GW**
of connection requests in **Milan**
for new Data Centers by 2030

Sections of a data center



Fonte: IDA – Italian Datacenter Association; Osservatorio Data Center POLIMI
Note: (1) Uninterruptible Power Supply

EU sets data centre energy efficiency targets

Power Usage Effectiveness

PUE =

$$\frac{\text{Total Facility Energy}}{\text{IT Equipment Energy}}$$

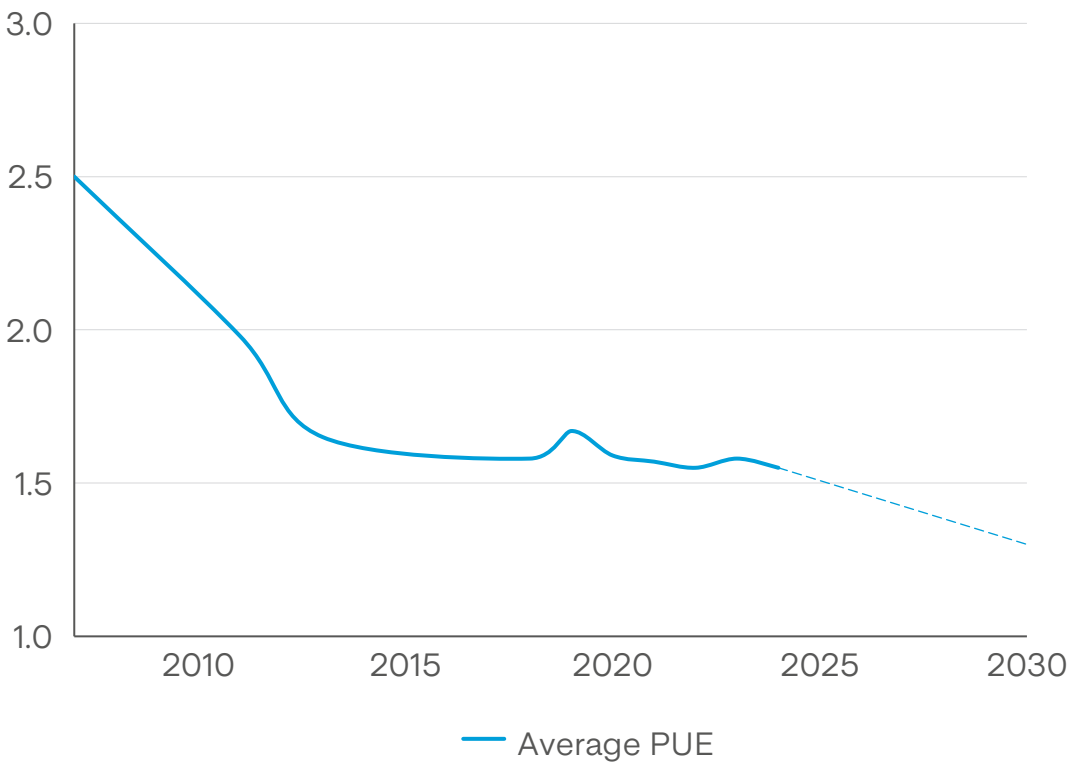
PUE = 1

100% efficiency.
All the energy consumed
powers the server room

EU Green Deal | Climate Neutral Data Center Pact

Location	PUE Target	Compliant by
 "Cool" countries ¹	1.3 or less	2025 New data centers
 "Warm" countries ²	1.4 or less	2030 Existing Data Centers

Medium PUE | Historical and prospective to 2030



Sources: [Climate Neutral Data Center Pact](#); Statista, 2024
Notes: (1) Cool climates: cooling degree day measurement of ≤ 49.99 ; (2) Warm climates: cooling degree day measurement of ≥ 50.00

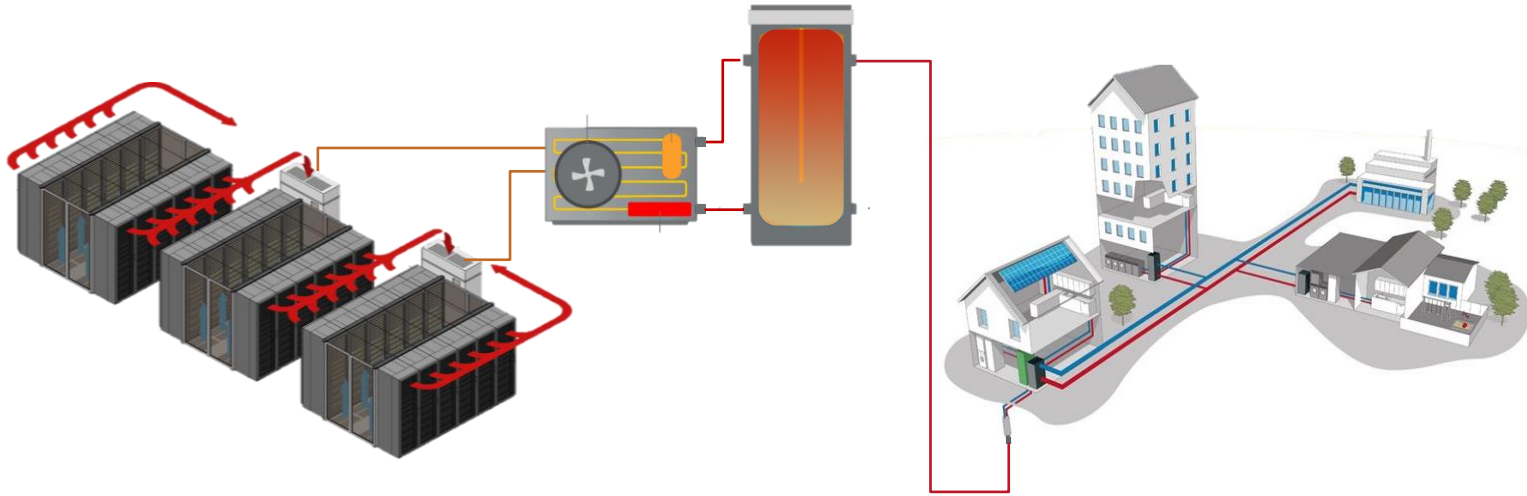
Data Center Heat Can Power DH A2A Network



Heat is **captured from the data center server room**

A heat pump is **used to bring it to a suitable temperature**

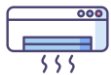
The recovered heat is **fed into the district heating network**



In the presence of a district heating network, A2A can:



Recover heat to feed the grid



Reduce data center power consumption for cooling²



DH A2A Network



A2A holds **over 30% of the market** in terms of district heating volume in Italy¹

Notes: (1) first Italian operator for district heating volumetry according to AIRU estimates; (2) Guidelines to facilitate the approval process of data centers with heat recovery are being evaluated

A2A will recover the heat produced by Qarnot datacenters

A win-win collaboration for A2A, Qarnot and the environment



Partnership between A2A and Qarnot*

- **Qarnot** will implement its advanced data center facility at the Lamarmora thermal power plant
- **A2A** will commit to recovering the otherwise lost heat that these facilities produce.



Qarnot 1 Pilot Project

100 kWt
800 MWh/year

Installation of a **Prototype Data Center**: the heat will be recovered on the district heating and used to preheat the network replenishment.

- Location: inside containers in the disused area of the former evaporative tower;
- **Plant in operation since June 2025**

Qarnot 2 Pilot Project

1.8 MWt
16 GWh/year

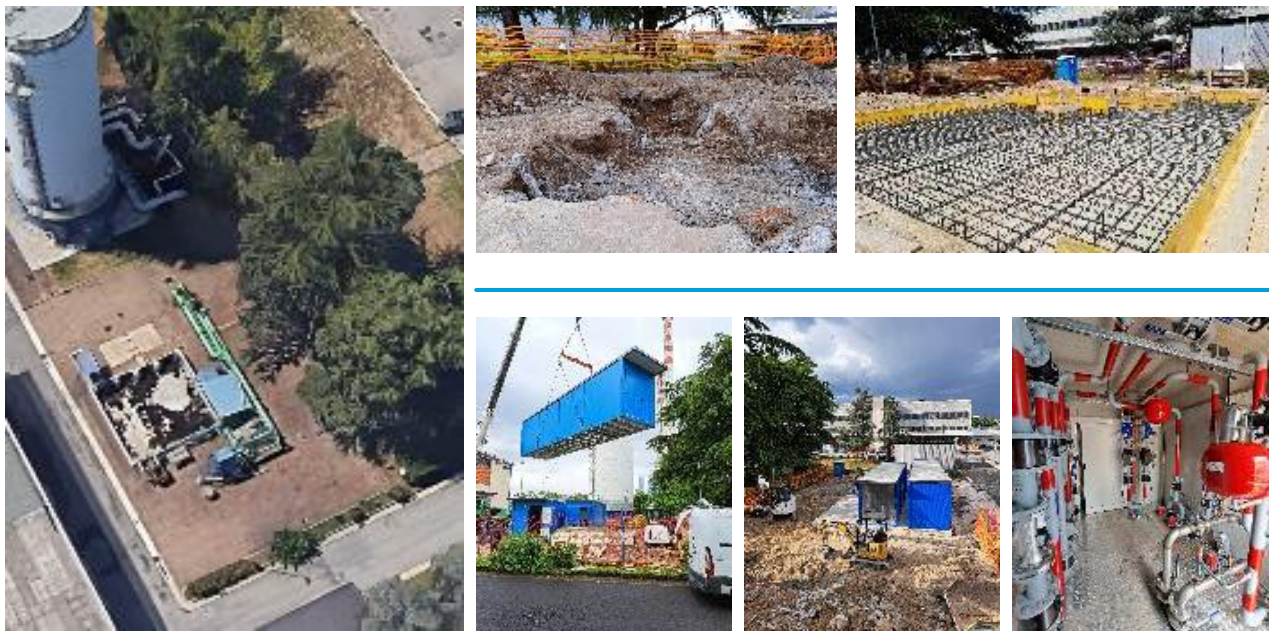
Installation of a **Data Center**: heat recovery will take place thanks to heat pumps.

- Location: in the disused section of the plant, formerly coal storage;
- **Work progress**: preliminary design carried out by A2A, request for access to European funding filed by Qarnot;

*Qarnot develops modules (QBx) with liquid-cooled processors, which consume energy and produce large amounts of heat.

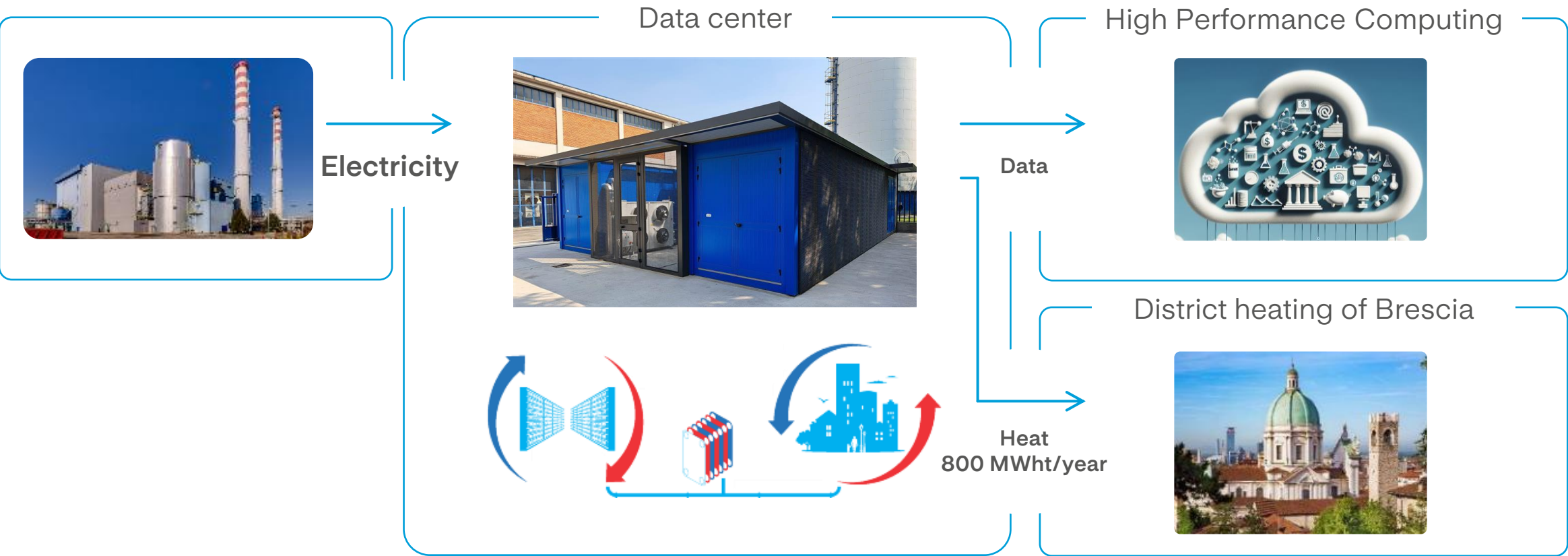
Data Center Qarnot 1

The construction site



Data Center Qarnot 1

Waste heat recovery





We are a **Life Company**:

we put life at the heart of everything that we do, for us and future generations.

*Our technology and our infrastructures are at the service of **people** and of the protection of **nature**, so we work every day to **regenerate** the potential of every resource.*

*We promote energy from renewable sources, and we accelerate **decarbonisation**, promoting **electrification of consumption**.*

*We build a virtuous water cycle to save every drop.
We turn waste into resources so that all waste can become new **material, energy** and **heat**.*

*Our **vision** looks **forward**.*

*We build our **future today**, acting, **consciously**.*

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